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Chris De Hous - new CEO of Trasys

“Growth through internationalisation and services with higher added value”

Chris De Hous (44), ex-partner at McKinsey & Company, is the new CEO of Trasys. He takes over from Philippe Marque (63) who will remain member of the Executive Committee until he retires. Chris De Hous has ambitious goals for the Hoeilaart based IT Services Provider with office locations in Gosselies, Luxembourg, France, Spain, Greece and the United Kingdom: growth through internationalisation and services with higher added value. Despite the difficult economic climate, Trasys continues to recruit.

Trasys may seem a relatively unknown player, yet it is one of the leading IT Services companies in Belgium with a strong customer portfolio and important projects on a broad international scale such as the greenhouse gas emission trade under the Kyoto protocol and the European registration of chemicals (REACH) and pharmaceuticals.

With consultancy, SAP, system integration and operational services, Trasys is active in various sectors, about half in energy, industry, finance and aerospace and the other half in the European and International institutions and the Belgian public sector. Turnover is about 65 million €. Trasys employs more than 600 specialists spread over her branches.

Moreover, Trasys is an established organisation in Belgium. The company was incorporated in 1981 under the wings of Tractebel (GDF Suez). In 2006, the company was taken over by the management and GIB, a joint venture of Ackermans & van Haaren and Nationale Portefeuille Maatschappij/ Compagnie Nationale à Portefeuille.

Last year, Chris De Hous became member of Trasys' Executive Committee. Before that, he was partner at McKinsey & Company where he headed up the European Software & Services Practice. Chris De Hous wants to further build on the solid base Trasys already has. De Hous still sees plenty of possibilities for growth through further internationalisation and deepening of market segments in the sectors industry, chemicals & pharma, as well as through the extension of partnerships with other IT-companies. Trasys will focus even more on services with higher added value for the customer. In this context, Trasys has recently adapted its organisation and branding. “Even more than before, we want to meet the customers' needs and be recognized for the quality of the work we deliver. Our new motto is “we get IT done” but we do more. We will go for that ‘extra mile’ for our customers”, says De Hous.

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